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SECURITIES AND EXCHANGE COMMISSION

[Rel. No. IC-21948; File No. 812-10046]

Connecticut General Life Insurance Company, et al.

May 9, 1996.

AGENCY: Securities and Exchange Commission ("SEC" or the "Commission").

ACTION: Notice of application for exemption under the Investment Company Act of 1940 (the "1940 Act").

APPLICANTS: Connecticut General Life Insurance Company ("CG Life"), CG Variable Annuity Separate Account II (the "Variable Account"), and Cigna Financial Advisors, Inc. ("CFA").

RELEVANT 1940 ACT SECTIONS: Order requested under Section 6(c) of the 1940 Act for exemptions from Sections 26(a)(2)(C) and 27(c)(2) of the 1940 Act.

SUMMARY OF APPLICATION: Applicants seek an order permitting CG Life to deduct a mortality and expense risk charge from: (i) the assets of the Variable Account, in connection with the offer and sale of certain flexible premium deferred annuity contracts (the "Existing Contracts") and any contracts ("Future Contracts") offered in the future by CG Life which are substantially similar in all material respects to the Existing Contracts; and (ii) the assets of any separate account ("Future Account") established in the future by CG Life, in connection with the offer and sale of Future Contracts. Applicants propose that the order extend to any broker-dealer ("Other Broker-Dealers") which may serve in the future as principal underwriter with respect to the Contracts or Future Contracts, and which is or will be registered with the Commission as a broker-dealer under the Securities Exchange Act of 1934 (the "1934 Act"), and a member of the National Association of Securities Dealers (the "NASD").

FILING DATE: The application was filed March 15, 1996.

HEARING OR NOTIFICATION OF HEARING: An order granting the application will be issued unless the Commission orders a hearing. Interested persons may request a hearing on this application by writing

to the Secretary of the SEC and serving applicants with a copy of the request, personally or by mail. Hearing requests must be received by the Commission by 5:30 p.m. on June 3, 1996, and should be accompanied by proof of service on applicants in the form of an affidavit or, for lawyers, by certificate of service. Hearing requests should state the nature of the interest, the reason for the request, and the issues contested. Persons may request notification of the date of a hearing by writing to the Secretary of the SEC.

ADDRESSES: Secretary, SEC, 450 Fifth Street NW., Washington, DC 20549. Applicants: Robert A. Picarello, Esq., S–321, Connecticut General Life Insurance Company, 900 Cottage Grove Road, Hartford, CT 06152, with copies to George N. Gingold, Esq., 197 King Phillip Drive, West Hartford, CT 06117–1409 and Michael Berenson, Esq., Jorden Burt Berenson & Johnson LLP, 1025 Thomas Jefferson Street NW., Suite 400 East, Washington, DC 20007–0805.

FOR FURTHER INFORMATION CONTACT: Peter R. Marcin, Law Clerk, or Patrice M. Pitts, Special Counsel, Office of Insurance Products, Division of Investment Management, at (202) 942– 0670.

SUPPLEMENTARY INFORMATION: Following is a summary of the application. The complete application is available for a fee from the Public Reference Branch of the SEC.

Applicants' Representations

1. CG Life, a stock life insurance company domiciled in Connecticut, is a wholly-owned subsidiary of CIGNA Holdings, Inc., which is wholly owned by CIGNA Corporation.

2. CG Life established the Variable Account under Connecticut law on January 25, 1994. The Variable Account is a unit investment trust registered under the 1940 Act. The Variable Account will fund the Existing Contracts.¹

3. CFA will serve as the distributor of and the principal underwriter for the

Existing Contracts, and is expected to serve as the distributor of and the principal underwriter for Future Contracts. CFA is a wholly-owned subsidiary of Connecticut General Corporation, which is wholly owned by CIGNA Corporation. CFA is a brokerdealer registered under the 1934 Act, an investment adviser registered under the Investment Advisers Act of 1940, and a member of the NASD. Broker-dealers other than CFA may serve as distributors of, and principal underwriters for, the Existing Contracts and Future Contracts. Such Other Broker-Dealers shall be registered under the 1934 Act, and members of the NASD.

4. The Variable Account consists of subaccounts (the "Subaccounts"). The assets of each Subaccount will be invested in a corresponding portfolio of one of five investment companies (the ''Funds''). Each of the Funds is a registered, diversified, open-end management investment company consisting of one or more investment portfolios which pursue different investment objectives and policies. Currently, seventeen investment portfolios of the Funds are available as investment options under the Existing Contracts; the number and identity of available Funds and investment portfolios may change.

5. The Existing Contracts are combination fixed and variable annuity contracts issued on a group basis in the State of New York.2 The Existing Contracts may be purchased on a nontax qualified basis or with the proceeds from certain plans qualifying for favorable tax treatment under the Internal Revenue Code of 1986, as amended (the "Code"). The minimum initial premium for a Contract used in connection with a non-tax qualified plan is \$2,500; a minimum initial premium of \$2,000 will be permitted for an individual retirement annuity under Section 408 of the Code. Subsequent premium payments must equal at least \$100.

6. The Existing Contracts also provide for a guaranteed death benefit. If the Existing Contract owner dies before the annuity date, CG Life will pay a death benefit to the beneficiary, upon receipt of due proof of death and a payment election. The death benefit will be the greatest of: (a) the sum of all premium

¹The Commission issued an order pursuant to Section 6(c) of the 1940 Act granting exemptions from the provisions of Sections 26(a)(2)(C) and 27(c)(2) of the 1940 Act to permit CG Life to impose on Existing Contracts issued through the Variable Account a mortality and expense risk charge at an annual rate of 1.20 percent. Investment Company Act Release Nos. 21096 (May 25, 1995) (order) and 21035 (Apr. 28, 1995) (notice). CG Life will waive the collection of the additional 0.05% mortality and expense risk charge on Existing Contracts issued on or after May 1, 1996, until the Commission issues an order approving the 1.25% mortality and expense risk charge proposed herein. Å 1.20% mortality and expense risk charge will continue to apply to all Existing Contracts issued before May 1, 1996, even if the requested relief is granted.

² As used herein, the term "Contract owner" refers to a certificate owner under a group contract (i.e., each of the Existing Contracts) having all ownership rights regarding his or her participation in that Existing Contract. The term "Contract," when used in the singular, shall refer to the certificate evidencing participation in an Existing Contract.

payments made, minus the sum of all partial withdrawals; (b) the annuity account value as of the time the death benefit election is effective or deemed to become effective; or (c) the annuity account value on the seven-year anniversary of the Existing Contract (and each succeeding contract anniversary occurring at any seven-year interval thereafter) immediately preceding the date the death benefit election is effective or is deemed to become effective, adjusted for any subsequent premium payments, partial withdrawals and charges. If the death benefit becomes payable after the Existing Contract owner's 85th birthday (or the annuitant's 85th birthday, if the Existing Contract owner is not a natural person), the amount payable will be the greater of (a) or (b) above. If the beneficiary designated in the Existing Contract has predeceased the Existing Contract owner, CG Life will pay the death benefit in one lump sum to the estate of the beneficiary, upon receipt of due proof of death of the Existing Contract owner and beneficiary.

7. CG Life will deduct an annual administrative fee of \$35 on Existing Contracts having a contract value of less than \$100,000. Until the earlier of the annuity date or surrender of the Contract, this fee will be deducted pro rata from all of the Subaccounts in which the Contract owner invests. If a variable payout has been selected after the annuity date, the fee will be deducted proportionately and in installments from the annuity payments. The annual administrative fee partially compensates CG Life for administrative services associated with the Existing Contracts and the Variable Account. CG Life also proposes to deduct a daily administrative expense charge equal annually to 0.15% of the average daily net asset value of the Variable Account.

8. CG Life will rely upon and comply with Rule 26a–1 under the 1940 Act in deducting both the annual administrative fee and the daily administrative charge. CG Life does not anticipate a profit from either administrative charge. These administrative charges are guaranteed not to increase for a Contract once that Contract has been issued.

9. Upon partial withdrawal or full surrender of Contract value, a contingent deferred sales charge (the "CDSC") may be deducted from purchase payments which have been credited to a Contract for fewer than seven years. Each Contract year, however, a Contract owner may withdraw up to 15% of the premium payments paid to date without imposition of a CDSC. CG Life

guarantees that the aggregate CDSC under a Contract will not exceed 8.5% of total premiums paid by a Contract owner.

10. CG Life proposes to impose a daily charge equal to an annual effective rate of 1.25% of the value of the net assets of the Variable Account to compensate CG Life for assuming certain mortality and expense risks in connection with the Existing Contracts. Applicants state that approximately 0.75% of the 1.25% charge is attributable to mortality risk, and approximately 0.50% is attributable to expense risk. The mortality and expense risk charge is guaranteed not to increase for a group contract (i.e., each of the Existing Contracts) once that group contract has been issued.

11. If the mortality and expense risk charge is insufficient to cover the actual costs of the risks assumed, CG Life will bear the loss. If the charge exceeds actual costs, this excess will be profit to CG Life and will be available for any corporate purpose, including payment of expenses relating to the distribution of the Existing Contracts. CG Life expects a reasonable profit from the mortality and expense risk charge.

12. The mortality risk borne by CG Life arises from the contractual obligation of CG Life to make annuity payments regardless of how long all annuitants or any individual annuitant may live, and the guarantee of a death benefit. The expense risk assumed by CG Life under the Existing Contracts is that the administrative charges assessed under the Existing Contracts may be insufficient to cover actual administrative expenses incurred by CG Life.

13. CG Life may incur premium taxes relating to the Existing Contracts, and will deduct these taxes upon withdrawal, annuitization or payment of the death benefit. CG Life reserves the right to deduct charges made for federal, state and local taxes incurred by CG Life in the future.

Applicants' Legal Analysis and Conditions

- 1. Section 6(c) of the 1940 Act authorizes the commission to exempt any person, security or transaction, or any class or classes of persons, securities or transactions, from the provisions of the 1940 Act and the rules promulgated thereunder if and to the extent that such exemption is necessary or appropriate in the public interest and consistent with the protection of investors and the purposes fairly intended by the policy and provisions of the 1940 Act.
- 2. Sections 26(a)(2)(C) and 27(c)(2) of the 1940 Act, in pertinent part, prohibit

a registered unit investment trust and any depositor thereof or underwriter therefor from selling periodic payment plan certificates unless the proceeds of all payments (other than sales load) are deposited with a qualified bank as trustee or custodian and held under arrangements which prohibit any payment to the depositor or principal underwriter except a fee, not exceeding such reasonable amount as the Commission may prescribe, for performing bookkeeping and other administrative services of a character normally performed by the bank itself.

3. Applicants request an order of the Commission under Section 6(c) of the 1940 Act granting exemptions from Sections 26(a)(2)(C) and 27(c)(2) of the 1940 Act to the extent necessary to permit the deduction of a mortality and expense risk charge from: (i) the assets of the Variable Account in connection with the offer and sale of Existing Contracts and Future Contracts; and (ii) the assets of any Future Account, in connection with the offer and sale of Future Contracts. Applicants propose that the order extend to Other Broker-Dealers which may serve in the future as principal underwriter for the Existing Contracts or Future Contracts. Applicants believe that the requested exemptions are appropriate in the public interest and consistent with the protection of investors and the purposes fairly intended by the policy and

provisions of the 1940 Act. 4. Applicants assert that the relief would promote competitiveness in the variable annuity market by eliminating the need to file redundant exemptive applications, thereby reducing administrative expenses and maximizing efficient use of resources. Applicants submit that the delay and expense involved in having to seek exemptive relief repeatedly would impair the ability of CG Life to take advantage effectively of business opportunities as those opportunities arise, and would not provide any additional benefit or protection to Contract owners. Indeed, Contract owners may be disadvantaged as a result of additional overhead costs incurred by the Applicants, any Future Account, or Other Broker-Dealers.

5. Applicants assert that the 1.25% mortality and expense risks charge to be assessed under the Existing Contracts and Future Contracts is/will be reasonable in relation to the risks assumed by CG Life under the Existing Contracts and the Future Contracts, and that assessment of the charge is/will be consistent with the protection of investors because it is a reasonable and proper insurance charge for the risks

assumed and the costs incurred by CG Life.

6. Applicants assert that the 1.25% mortality and expense risk charge to be assessed under the Existing Contracts and Future Contracts is/will be within the range of industry practice with respect to comparable annuity products. Applicants represent that this determination is based upon Applicants' analysis of publicly available information about similar industry products, taking into consideration such factors as: current charge levels; benefits provided; charge level guarantees; and guaranteed annuity rates. Applicants represent that CG Life will maintain at its home office, and make available to the Commission upon request, a memorandum detailing the methodology used in, and the results of, the Applicants' comparative survey.

7. Applicants acknowledge that the CDSC will likely be insufficient to cover all costs relating to the distribution of the Existing Contracts. To the extent distribution costs are not covered by the CDSC, CG Life will recover its distribution costs from the assets of the general account. Those assets may include that portion of the mortality and expense risk charge which is profit to CG Life. Applicants represent that CG Life has concluded that there is a reasonable likelihood that the distribution financing arrangement proposed under the Existing Contracts and Future Contracts will benefit the Variable Account, the Future Accounts, Contract owners, and Future Contract owners. The basis for this conclusion is set forth in a memorandum which will be maintained by CG Life at its home office and will be made available to the Commission upon request.

8. CG Life represents that the Variable Account and any Future Account will invest only in open-end management investment companies which undertake, in the event such companies should adopt a plan for financing distribution expenses pursuant to Rule 12b–1 of the 1940 Act, to have such plan formulated and approved by the company's board of directors/trustees, a majority of whom are not interested persons of any such company.

Conclusion

Applicants assert that for the reasons and upon the facts set forth above, the requested exemptions from Sections 26(a)(2)(C) and 27(c)(2) of the 1940 Act are necessary and appropriate in the public interest and consistent with the protection of investors and the purposes fairly intended by the policy and provisions of the 1940 Act.

For the Commission, by the Division of Investment Management, pursuant to delegated authority.

Margaret H. McFarland,

Deputy Secretary.

[FR Doc. 96–12238 Filed 5–15–96; 8:45 am]

[Release No. 34–37191; File No. SR–CTA/ CQ–96–1]

Consolidated Tape Association; Order Granting Approval of Proposed Restatements and Amendments to the Restated Consolidated Tape Association Plan and the Consolidated Quotation Plan

May 9, 1996.

I. Introduction

On December 26, 1995, the Consolidated Tape Association ("CTA") and Consolidated Quotation ("CQ") Plan Participants filed with the Securities and Exchange Commission ("Commission" or "SEC") amendments to the Restated CTA Plan and CQ Plan pursuant to Rule 11Aa3-2 of the Securities Exchange Act of 1934 ("Act"). Notice of the filing appeared in the Federal Register on January 25, 1996.1 No comment letters were received in response to the Notice. For the reasons stated below, the Commission has determined to approve the filing.

II. Description

A. Overview of the Changes

The changes to the CQ and CTA Plans broaden "concurrent uses" of the CTA and CQ facilities, incorporate a number of housekeeping changes, and consolidate and reorganize the "Financial Matters" provisions of both plans. In an attempt to make the plans less legalistic, and therefore easier to read, the filing expands the use of definitions used throughout the plans, and deletes certain language that is almost two decades old and outdated. Furthermore, the amendments provide the Participants with greater flexibility in prescribing contract and other requirements for vendor and subscriber services, including the use of the Subscriber Addendum or such alternate requirements as the Participants may prescribe.

B. Second Restatement of the CTA Plan

The filing restates and amends the Restated CTA Plan.² The restatement

(the "Second Restatement of the CTA Plan") incorporates into the Restated CTA Plan the 17 substantive amendments, and 16 charges amendments, to the Restated CTA Plan that the Commission has previously approved and incorporates the additional amendments submitted to the Commission.³

The amendments (1) revise the form of agreement ⁴ into which the Participants require vendors and certain end users to enter (the "Consolidated Vendor Form") and (2) introduce a form of addendum (the "Subscriber Addendum") that the Participants, under appropriate circumstances, will allow vendors to attach to, or to incorporate into, agreements with certain subscribers as a surrogate for the form of agreement that the participants currently require subscribers to execute.

C. Restated CQ Plan

The filing restates and amends the CQ Plan.⁵ The restatement (the "Restated CQ Plan") incorporates into the CQ Plan the 21 substantive amendments, and 6 changes amendments, to the CQ Plan that the Commission has previously approved and incorporates the additional amendments submitted to the Commission.⁶

The Participants are also proposing to use the revised Consolidated Vendor Form and the Subscriber Addendum in connection with the Restated CQ Plan, in the same manner as in the proposed Second Restatement of the CTA Plan.

III. Discussion

The Commission has determined that the Second Restatement of the CTA Plan and the Restated CQ Plan are consistent with the Act. Rule 11Aa3–2(c)(2) under

Exchange Act Release No. 10787 (May 10, 1974), 39 FR 17799. The Participants filed a restatement and amendment of that Plan (the "Restated CTA Plan") with the Commission on May 12, 1980. The Commission approved the Restated CTA Plan on July 16, 1980. See Securities Exchange Act Release No. 16983 (July 16, 1980) 45 FR 49414.

- ³ A description of the amendments and a listing of the attachments were included in the Notice of Filing of Amendment (*see*, note 1 *supra*), and are incorporated by reference herein.
- ⁴ The Participants submitted the version of the Consolidated Vendor Form currently in use to the Commission on October 12, 1989. The Commission published a notice of the effectiveness of the Consolidated Vendor Form on September 6, 1990. See Securities Exchange Act Release No. 28407 (September 6, 1990) 55 FR 37276.
- ⁵AMEX and NYSE submitted the version of the CQ Plan currently in effect to the Commission on July 25, 1978. The Commission granted permanent approval of that plan effective as of January 22, 1980. See Securities Exchange Act Release No. 16518 (January 22, 1980), 45 FR 6521.
- ⁶ A description of the amendments and a listing of the attachments were included in the Notice of Filing of Amendment (*see*, note 1, *supra*), and are incorporated by reference herein.

 $^{^1}$ Securities Exchange Act Release No. 36725 (January 17, 1996), 61 FR 2321.

² The Commission declared the CTA Plan effective as of May 17, 1974. See Securities