

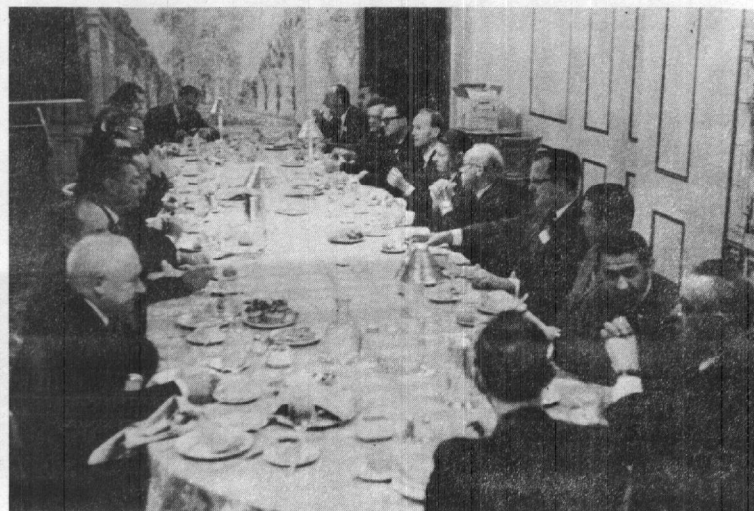
HALLIKAINEN *hi-lights*

Company Newspaper - Vol. 4, No. 8 September - October, 1964 Kathryn Miller, Editor

New York ISA Show Report: Messrs. Hallikainen, Schimbor, Waner and Alston attended the '64 International ISA show during the week of October 11. The show was held in the Park Sheraton Hotel in New York and reports are that it was a great success. In our exhibit the Gravitrol drew the most interest.

Also during the week in New York Hallikainen Instruments held their annual sales breakfast in the Americana Hotel. Ken Kole and approximately twenty-five other sales representatives attended. They were informed of company business during the past year and also received a report on the new plant in Richmond.

Mixing pleasure with business Mr. Hallikainen and Mr. Waner took advantage of being in New York to spend a few hours at the World's Fair. Arthur Alston found a moment to relax on his return trip and enjoyed a movie while in flight. And a very reliable red-headed source from the sales department reports that while watching a World Series Game on T.V. he saw a familiar face way back in the crowds - Mr. Schimbor's perhaps?



Sales Meeting, New York



ISA Show Booth, New York

Vacations, Bah Humbug: The blur of figures and rustle of wind in the Sales Department is due to Mr. Schimbor's return from vacation. Camden, Connecticut is a beautiful place to be during Indian summer, but we know Mr. Schimbor spent most of his time thinking about all of the work that would be waiting for him upon his return to the job.

Mr. N. S. Waner attended the Rocky Mountain Regional Meeting of the National Petroleum Refiners Association September 29 thru October 1. The meeting was held in Casper, Wyoming. During the meeting Mr. Waner presented two papers co-authored by himself, Mr. Hallikainen and Arthur Alston. One paper covered a complete survey of Analysis Instrumentation in current use in refineries, and the second paper discussed the specific application of On-stream Continuous Viscometers in Cut-back Asphalt Blending Systems. Mr. Waner reports the papers were very well received.

Two Employees In Hospital: Our wishes for a speedy recovery go to P. C. Leung who is recovering from an auto accident which occurred on Oct. 5, and to Jewella Deffebach who underwent surgery Oct. 11. Reports are that they are doing well. We hope they are able to return soon.

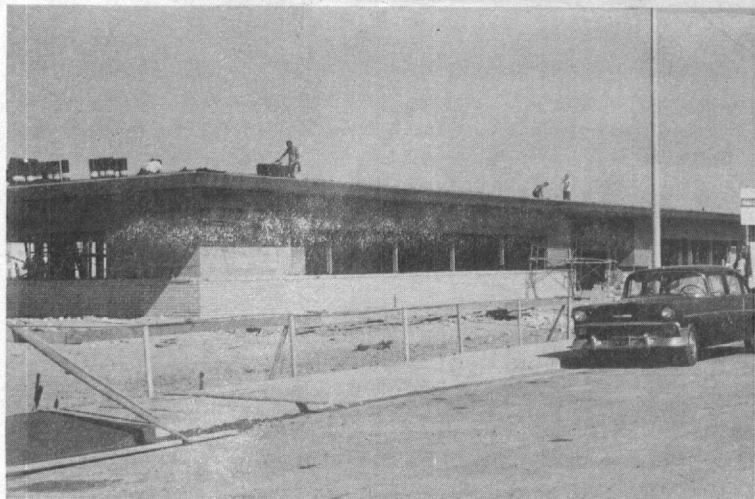
Circle the Date: This year the annual company Christmas Party is going to be held Saturday, December 19th in the Bermuda Room of the Richmond Civic Auditorium. Further details concerning the party will be in next month's issue.

HALLIKAINEN INSTRUMENTS

1341 SEVENTH STREET
BERKELEY 10, CALIFORNIA

Building News: Evidence of progress on the new office is increasing daily. The ventilation system has been completely installed, tar paper is being applied to the roof, the exterior plywood sheathing is up and the window level beige brick facing is now being laid.

Construction of the manufacturing building is also progressing rapidly. The concrete floor with all utilities installed is completed. At present the tilt-up concrete walls are being poured. After a two week curing period, they will be ready for placement.



New Office Building, Richmond

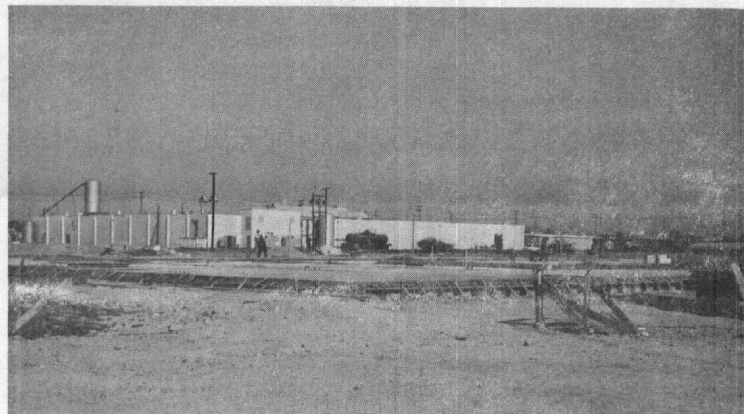
Welcome Back: Ben Kleinstein has returned to his job in the engineering department after spending a year and a half in Israel. While in Israel he worked on activation analysis in the nuclear chemistry department of a research organization. The experiences of living in this young and dynamic country were very rewarding and memorable ones for Ben and his family.

Andy Guild and his wife have returned from a very relaxing five week vacation in Germany. Highlights of their vacation were side trips to Switzerland and Austria, and the good beer served during the Oktoberfest in Munich. Andy says he is happy to be back in California where the pedestrian's and driver's life is much more safe and tension free.

George Hays arrived at home base early in October from his five month trip across the country in our mobile demonstrator. He reports of overwhelming turnouts to view our instruments (as many as 80 people a day in some cities).

The trip held many unusual experiences for George, the most bizarre of which occurred during a two day period. There was a flash flood in Cleveland, Ohio the morning he arrived. The slippery roads caused George to have a minor accident resulting in the loss of a side view

mirror. Also due to the rain, two of George's suitcases were ruined in the flooded basement office of our Cleveland representative. Delay to George's schedule was incurred in cleaning his water soaked clothing. Once on his way another delay occurred because of accidents ahead on the turnpike. These delays caused the motel reservation for George to be canceled. After some friendly persuasion he obtained a room and was glad to retire thus ending a busy day. The next day promised to be bright until George, while avoiding an oncoming car, swerved the truck and lost a pair of his glasses through the window. Trouble comes in bunches and George's bad luck was holding out. On the way to his evening stop, he gallantly offered to repair a flat tire. Ever tried to use a truck jack on a Corvair? At 3:00 A.M., hot, tired and dirty, George checked into the only hotel in a small Pennsylvania town. Anything looks good when one can clean up and relax, but alas, the hotel desk clerk neglected to tell him that the water was shut off in order to repair the water softener equipment. Then, for the perfect ending to a perfect day, our George simply took towel and soap in hand, went next door to the police station and convinced the officer at the desk he wasn't a candidate for a cell but merely wished to use the water. Oh well, all in a day's work!



Background, Nat'l Peanut Company
Foreground, Finished Slab
Manufacturing Building, Richmond

Fair Warning: Beware of a long shadow lurking in convenient corners of the plant, a cloaked figure pausing behind packing boxes and the rubber ear bending around filing cabinets. As new editor of our newspaper I am bound and determined to write a good copy. And by the way, I'll gladly welcome any voluntary information to make our future publications as fine as they have been in the past. k.m.